

January 2019
Executive Director's Report

We received this info from USA Swimming regarding the new Flex Membership:

Happy New Year!

We thought that you might be interested in some of the Flex membership statistics so far this registration year. As of 12/31, we have 14,827 Flex members across 46 LSCs. That number does not include the 3.8% who have already upgraded from Flex to Premium. Of the existing Flex members, 62% are new members while 38% were Premium members last year. Most (75%) of the Flex athletes are ages 6 – 12, with 50% between 7 – 10 years old. You'll have an opportunity to hear from LSCs and clubs that have successful Flex programs at the zone workshops in May.

Early fall/online SCS registrations were way ahead initially, but numbers have balanced out and are actually a bit down from 2018, but we are bolstered by almost 1100 Flex members so far in 2019. A number of clubs are utilizing Team Unify's new portal/upload to push their registration files directly to a SWIMS holding tank and the club double-checks the data themselves first. Once they confirm the file, Nicole gets an email that the batch of registrations is waiting in the holding tank for approval. For clubs using the ACH billing system, Nicole can approve/register those swimmers immediately. For clubs using checks, the batch remains in the holding tank (not registered) until the check is received in the SCS office.

82 of our 167 current clubs are now signed up for the ACH billing system. This once-per-month bank transfer is working very well for clubs to pay for registrations (athlete, non-athlete, transfers and club) as well as sanctions. Clubs on the ACH system are now scanning/emailing non-athlete and transfer forms to have them handled the day they are received.

We are working our way through the QuickBooks updates with our new CPA firm, DiBernardo & Co. They have a learning curve of classifications of clubs/customers/vendors/meet hosts/officials as contractors, etc. We are eager to be able to provide reports to the Board showing current expenditures vs budget in upcoming meetings.

SCS hosted (and won) the 2019 Pacific Coast All Star meet Jan. 5-6, 2019. Other teams competing: Pacific Northwest Swimming, Oregon Swimming, and Pacific Swimming. Huge thanks to all who volunteered their time to make this a successful event!

While slow to get the Senior Race Series settlement completed (had to chase some receipts and double-and triple-check the expenses), those checks have been sent, as have the Club Support checks for Winter Juniors (\$119,210) and Nationals (\$28,700), well inside the 60-day window for those to be completed.

The 2019 Swim Guide is being sent to the printer at this time, and orders paid for will be shipped out as soon as possible.

The 2018 Audit will be completed this month.