



## **Southern California Swimming**

29000 S. Western Ave., Suite 304, Rancho Palos Verdes, CA 90275

### **Regular Meeting of the Board of Directors**

Wednesday, September 27, 2023 8:15PM Pacific Time

Zoom Meeting Virtual Teleconference

### **MEETING MINUTES**

**Presiding Officer:** Stacy Smith, General Chair

**Recorder:** Robin Smith, Secretary

**Meeting Called to Order:** 8:17PM Pacific Time

**Board Members in Attendance** – Stacy Smith (General Chair), Carol Cracchiolo (Administrative Vice Chair), Karen Mayfield-Shipherd (Finance Vice Chair), Mohammad Khadembashi (Senior Vice Chair), Christopher Barber (Age Group Vice Chair), Ron Ross (Treasurer), Robin Smith (Secretary), Richard Shipherd (Coaches Rep), Chantal Woodard (Safe Sport), Kristeen Gracia (DEI), Omar de Armas (Officials), Virgil Chancy (Disability), Nicole Hendry (Office Manager, Registration), Judi Divan (Times & Recognition, Sanctions), George Young (Operational Risk Management, Governance), Lynne Akasaka-Riek (Governance), Terry Stoddard (Immediate Past General Chair), Steve Roush (Executive Director), Chelsea Hong (Junior Athlete), Taylor Jackson (Athlete), Alina de Armas (Coastal), Thomas Farrell (Desert), Jennifer Beech (Eastern), Kevin Larsen (Metro), Tracy Maurer (Orange), Matt Cervantes (Pacific)

**Board Members Absent** – Mark Schubert (Planning Vice Chair), Leanne Colvin (Officials), David Heron (Open Water), Irvin Qi (Senior Athlete), Jake Hirshberg (Athlete), Adam Truong (Athlete), Tiara Jackson (Athlete), Steve Reardon (Coastal), Peter Mavro (Desert),

**Guests** – Cami Stein (Administrative Review Board)

**Approve Meeting Agenda – MSC** (unanimous consent)

**Approve June 21, 2023 SCS Special BOD Meeting Minutes – MSC** (unanimous consent)

#### **REPORTS/UPDATES:**

Submitted Reports from Officers, Divisions, and Committees are posted.

#### **Office and Registration – Nicole Hendry**

Registration is currently 22, 837 members (all types). Bulk (batch) membership renewal option to start. There are continued issues with TeamUnify and SWIMS interface.

#### **Athletes – Chelsea Hong**

New Senior and Junior Athlete Reps for Board will need to be appointed as Irvin and Chelsea will be stepping down. Google Form for nominations/requests will be available soon.

#### **Executive Director – Steve Roush**

Review of some of the legislative hot topics discussed at the USA Swimming Annual Meeting including R-9 (standard training of officials) and R-1 (changes to composition of House of Delegates).



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### **ACTIONABLE ITEMS:**

#### **Age Group Committee – Chris Barber**

-Request to move the dates of the Elite Meet to July 18 to 21, 2024 (Mission Viejo)

**MSC (YES 14, NO 3)**

-Proposal regarding Meet Host Support Program to assist hosts with covering “facility rental costs” only. This would eliminate additional and new facility charges for meets. Proposal is to charge an SCS Facility Surcharge Fee of \$8 per swimmer. Each host would then receive a percental of total fees collected for that meet. Propose start with 2023 WAGs.

**MSC (YES 11, NO 6)**

#### **Executive Director – Steve Roush**

-Proposal regarding distribution of Golden Goggles tickets/seats at SCS Sponsor Table. Tickets/Seats to be offered to SCS World Championship and/or Junior World Athletes to allow parents/family members to attend.

**MSC (YES 15, NO 2)**

#### **Senior Committee –Mohammad Khadembashi**

-Discussion of proposal to change current requirements to qualify for Club Support Funding – specifically related to attendance at Senior Circuit Meets. Motion to postpone to future meeting.

**MSC (YES 10, NO 5)**

### **OLD BUSINESS:**

None.

### **NEW BUSINESS:**

-Registration Process for SCS 2023 House of Delegates Meeting reviewed briefly.

-SCS Administrative Review Board (ARB) reported that they have handled two complaints.

-USA Swimming has made multiple required changes to the LSC Bylaws template. LSCs will have 60 days to update their Bylaws with all revisions.

**Meeting Adjourned: 10:12PM Pacific Time**

### **UPCOMING MEETINGS:**

TBD

Town Hall meetings for Meet the Candidates and to review HoD Procedures TBD

November 15, 2023

SCS 2023 Annual House of Delegates Meeting

*\*\*\*Late Entry – note SCS Annual HoD Meeting rescheduled to Tuesday December 12, 2023\*\*\**



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### **Board of Directors Regular Meeting**

Wednesday, September 27, 2023 / 8:15PM Pacific Time

ZOOM Virtual Conference

### **MEETING AGENDA**

#### **1. Call to Order/Attendance**

- Approve Meeting Agenda
- Approve June 21, 2023 Regular BOD Meeting Minutes

#### **2. Updates:**

- Nicole Hendry – Registration
- Irvin Qi/Chelsea Hong – Athletes
- Stacy Smith – General Chair
- Steve Roush – Executive Director

#### **3. Actionable Items:**

Chris Barber/Age Group Chair –

- To move the dates of the Elite Meet to July 18-21, 2024 (Mission Viejo)
- Proposal for Meet Host Support Program

Steve Roush/Executive Director –

- Proposal regarding Golden Goggle Awards

#### **4. Questions regarding Submitted Reports:**

Executive Director – **submitted**

General Chair

Registration

Senior/Junior Athlete Reps

At Large Athlete Reps

Administrative Vice Chair

Finance Vice Chair – **submitted**

Senior Vice Chair

Age Group Vice Chair – **submitted**

Steve Roush

Stacy Smith

Nicole Hendry

Irvin Qi/Chelsea Hong

Jake Hirshberg, Adam Truong,

Taylor Jackson, Tiara Jackson

Carol Cracchiolo

Karen Mayfield-Shipperd

Mohammad Khadembashi

Chris Barber



Planning Vice Chair  
Secretary – **submitted**  
Treasurer – **submitted**

Mark Schubert  
Robin Smith  
Ron Ross

Coach Rep  
Safe Sport Chair – **submitted**  
DEI Chair – **submitted**  
Officials Chair – **submitted**  
Open Water Chair  
Governance Chair – **submitted**  
Disability  
Times&Recognition/Sanctions – **submitted**  
OpRisk Mgmt – **submitted**  
Immediate Past General Chair

Rick Shipherd  
Chantal Woordard  
Kristeen Gracia  
Omar de Armas, Leanne Colvin  
David Heron  
Lynne Akasaka-Riek, George Young  
Virgil Chancy  
Judi Divan  
George Young  
Terry Stoddard

Coastal Geo Committee  
Desert Geo Committee  
Eastern Geo Committee  
Metro Geo Committee  
Orange Geo Committee  
Pacific Geo Committee

Steve Reardon, Alina de Armas  
Thomas Farrell, Peter Mavro  
Jenn Beach  
Kevin Larsen  
Tracy Maurer  
Matt Cervantes

## 5. Old Business

## 6. New Business

- Delegate Registration for 2023 SCS HOD Annual Meeting – Robin Smith/Secretary

## 7. CLOSED SESSION (Board Members ONLY)

## 8. Adjournment

### Upcoming Meetings:

TBD  
Wednesday, November 15, 2023

SCS Regular Board Meeting  
SCS 2023 House of Delegates Annual Meeting

# SCS Age Group Committee

## AGE GROUP COMMITTEE MINUTES/REPORT

The Age Group Committee met on Thursday, August 24th from 8:00-9:15 pm.

Those in attendance: Chris Barber

Michael Kinross, Adrian Dinis, Alina de Armas, Don Conner, Jason York, Kevin Little, Steve Roush, Thomas Farrell, Matthew Cervates, Mel Kuo, Peter Mavro, Phillip Yoshida, Sarah Dawson, Stacy Smith, Tim Murphy, Iman Khadembashi, Lenin Velasco

The Age Group Committee has approved the following proposal:

**The Elite Meet should be moved to July 18th-21st at Mission Viejo.**

We are proposing action taken by the SCS BoD to make this change official.

This meeting of the Age Group Committee was discussing and debating the value of the Elite Meet and its place in a busy summer schedule. The following outlines the discussion.

### **Best date for the Elite Meet**

- Pros of this proposal:
  - This would allow summer to end on the traditional last weekend of July for Age Group Swimming.
  - This would allow at least one week before many schools start the new year.
  - Swimmers would still be allowed to attend both meets.
  - Futures Qualifiers would be able to attend the Futures Meet with their team.
  - More teams would be able to participate.
- Cons of this proposal:
  - We are not certain how this would effect Summer Champs.
  - The schedule has been published and many Committee schedules have been completed.
  - The Elite Meet would cause Committees to change their meet schedules or be hosted on the same weekend as Committee Champs
  - May need one additional Referee/Admin crew during Committee Champs weekend.

## **Proposed Meet Host Support Program**

It has become increasingly clear that the rising costs of facility-related expenses have reduced the number of swim clubs interested in bidding/hosting major SCS events. This is not necessarily the case for all clubs, but the field of potential hosts has been shrinking in recent years. SCS needs to address the issue before we no longer have enough hosts for the slate of events that SCS conducts.

It is important to note that allowing the host clubs to continue to increase surcharges will ultimately hit a point where participation in the events and/or the sport of swimming may become cost prohibitive. Also it is critical that SCS attempts to utilize a full array of top facilities within the LSC and cannot solely rely on a few clubs/venues.

SCS recognizes that the cost for these facilities varies greatly across the LSC. It is certainly not fair to have some hosts charge a higher surcharge for the same SCS competition on the same weekend. We must strive for continuity and consistency across all sites as much as possible.

Based on these facts, SCS is proposing a separate surcharge program for all SCS events that will assist in leveling the field when it comes to the wide ranges of facility charges. We realize that it is impossible to make it the same at every site but we are hoping to assist hosts avoiding incurring losses or minimal gains.

The proposal involves creating an SCS Facility Surcharge of \$8 per swimmers at all SCS Championship events:

- WAG
- JAG
- Summer Champs
- Spring Champs
- Elite Champs

This fee will be paid to SCS for the given competition. At the conclusion of those specific meets, the host will be required to send to SCS a breakdown of all their facility-related costs. This information will require actual invoices by the facilities to the host. It will also include any expenses for items such as lifeguards, pool rental, porta-potties, and other facility-related expenses.

SCS will add up all facility-related expenses and create a total for that specific competition. Each host will represent a percentage of that total. The extra fees will all go directly back to the hosts based upon their percentage of the total fees collected.

#### Example:

WAGS –If there are 2000 total swimmers over the three sites that would create a total pool of \$16,000 in the surcharge fund. At the conclusion of the meets you might have the following breakdown of facility-related charges:

- Site 1 - \$10,000 (20% of \$50,000)
- Site 2 - \$15,000 (30% of \$50,000)
- Site 3 - \$25,000 (50% of \$50,000)

This would be a total of \$50,000 for facility charges

The amount of payout to each site would be the following:

- Site 1 \$3,200 (which is 20% of \$16,000)
- Site 2 \$4,800 (which is 30% of \$16,000)
- Site 3 \$8,000 (which is 50% of \$16,000)



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### BOARD REPORT

**NAME OF BOARD POSITION OR COMMITTEE:**

DDEI

**SUBMITTED BY (NAME):**

Kristeen Gracia

**ACTIONABLE ITEM(S):**

None

**COMMITTEE REPORT:**

- 4 of our 5 DDEI athlete reps have graduated out. Have communicated with Athlete Rep Committee to help fill the vacancy. Any athletes interested or referrals, please reach out to AR Chair.
- We are currently in the planning stages of SCS DDEI Camp for early 2024.
- Western Zone DEI Camp 2024 will be June 17-20, 2024, in Indianapolis, Indiana during Olympic Trials. The goal of this camp is to provide an opportunity for our athletes to learn more about DEI, become better leaders in the sport, and also experience the thrill of Olympic Trials. Applications will go out in October and posted to the SCS website. 2 athletes will be selected by this committee to attend this exciting experience and represent SCS at the WZ level.
- Committee celebrates Hispanic Heritage Month (9/15-10/15) by recognizing a variety of SCS members via social media and website.
- Outreach Registration – Reach out to [officemanager@socal.org](mailto:officemanager@socal.org). Outreach criteria here, <https://www.socalswim.org/Articles/ArticlesShare/AF/d72c35a6834845bbb1dd8ecf3469b29d/Outreach%20new.pdf>
- Next meeting, 10/4 at 8:00pm via Zoom





## **SCS EXECUTIVE DIRECTOR REPORT SEPTEMBER 2023**

### **USA Swimming Annual Business Meeting**

- I will deliver a brief verbal summary of the meetings during the September 27 SCS Board of Directors Meeting
- Major rule change passed was R-9 (amended) which is effective January 1, 2024
- House of Delegates Working Group given another year to come up with a plan for composition of HOD in the future – not a strong turnout for Athlete 10+ year representation. (R-1)

### **Hot Topics of Concern**

- Need to develop recruitment program to drive membership numbers for athletes and officials – incorporate Paris 2024 into a membership drive.
  - Athlete numbers stagnant – can clubs handle more or is it limited due to facility access issues.
  - Officials' numbers inadequate to handle all meet requests.
  - Outreach numbers are down from historic levels.
- Meet hosting trend is concerning due to the rising costs of hosting meets – need for a system to keep costs affordable for membership while allowing hosts to cover costs and making a profit to justify the work by the club.
- Need to create a better system for meet calendar control – possibly form a task force made up of all swimmer levels to create a better system for SCS meet calendar.

### **SCS Foundation Concept**

- Create a separate entity to serve as the fundraising arm for targeted programs of SCS
  - Learn-to-Swim programs (Water Safety)
  - Support for Athletes achieving National & International success
  - SCS Hall of Fame
- Opportunity to create reach into the Southern California corporate world to serve as Board – leverage Board membership to increase reach into possible contacts
- Will need to request funding from SCS Investment Fund for start-up costs (\$10K)
- Much better odds in raising funds through this mechanism than selling sponsorships with limited marketable assets



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### **BOARD COMMITTEE REPORT**

**NAME OF BOARD COMMITTEE: Finance Committee**

**NAME OF COMMITTEE CHAIR: Karen Shipherd**

**ACTIONABLE ITEM(S): None**

#### **COMMITTEE REPORT:**

The portfolio closed the month of August 2023 at \$4,031,366 ("basis") with modest declines during through the month of September as interest rates continue to rise. The valuation allows for 5% of the basis or \$201,568 available to the LSC for annual use according to the spending initiative. There will be a transfer of approximately \$209,000 from the investment fund for the 2022-23 season. We anticipate a fund valuation of \$3,600,000 at the end of the 2023-24 season.



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## **BOARD REPORT/Sept 2023**

**NAME OF BOARD POSITION OR COMMITTEE:** Governance Committee

**SUBMITTED BY (NAME):** Lynne Akasak-Riek & George Young

**ACTIONABLE ITEM(S):**

**---NONE--**

### **COMMITTEE REPORT:**

1. The SCS JDs are posted on the SCS website on Sept. 12. It is published under the Governance Meetings and Minutes section.
2. The recruitment flyer was posted on the SCS website on Sept. 14 under the news section. The Governance Committee is actively recruiting SCS Board Members for the odd-year election.
3. The final draft of the SCS handbook is about to become an authentic version.
4. SCS BoD orientation format and content are being developed and will be ready by November 2023.



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## **BOARD REPORT**

**NAME OF BOARD POSITION OR COMMITTEE:** Op Risk

**SUBMITTED BY (NAME):** George Young

**ACTIONABLE ITEM(S):**

**---NONE---**

## **COMMITTEE REPORT:**

1. USA Swimming Operational Risk Committee is reviewing the current ROO. A possible revamp of the form will eventually be in place. The format being discussed will be a more friendly form for individuals submitting the forms.
2. The American Red Cross will be rolling out a new Lifeguarding Class. The new class could be previewed as early as Dec. 2023, but most likely Feb-March 2024. Major changes will be in the First Aid and CPR components of the class. The new lifeguarding class will be in line with the Current CPR/First Aid classes being taught.
3. Every SCS Swim Meet should have an EAP. An EAP on file and posted will ensure a safer meet.



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### BOARD REPORT

#### NAME OF BOARD POSITION OR COMMITTEE:

Safe Sport

#### SUBMITTED BY (NAME):

Chantal Woodard

#### ACTIONABLE ITEM(S):

None

#### COMMITTEE REPORT:

1. Athlete Reps for Safe Sport Committee – Looking for new AR's for the committee
2. Celebration on SSRP's in 2023: **February:** Beach Cities, SOCAL Aquatics, Westside, **March:** TSM Aquatics **August:** San Clemente, The Swim Team, Paseo **September:** Las Vegas Swim Club
3. 2023 Safe Sport Committee Goals
  - a. bag tag QR codes – Chantal/ Lauren
  - b. increase in SSRP teams – Chantal
  - c. Safe Sport presence at swim meets (educate and inform through games) – Quincy & Dennis
4. Proposed next Safe Sport Committee meeting: Quarterly- Tuesday, Oct. 3<sup>rd</sup> at 8:15pm



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### BOARD REPORT

**NAME OF BOARD POSITION OR COMMITTEE:** Secretary

**SUBMITTED BY (NAME):** Robin Smith

**ACTIONABLE ITEM(S):** None.

#### COMMITTEE REPORT:

***1. Registration for SCS House of Delegates Annual Meeting November 15, 2023 to commence shortly. From SCS Bylaws (HS 3-11-23) Article 4 House of Delegates:***

**4.1 MEMBERS** - The House of Delegates of SCS shall consist of the Group Member Representatives, the Board of Directors Members, the Committee Chairs, the Non-Athlete At-Large House Members, and the elected Athlete At-Large House Members

**4.1.1 GROUP MEMBER REPRESENTATIVES** - Each Group Member in good standing shall appoint from its membership a Group Member Representative.-The Group Member Representative must be a member in good standing with SCS and USA Swimming, attached to the group for 60 days prior to the HOD and be 18 years or older.

**4.1.4 ATHLETE AT-LARGE HOUSE MEMBERS** - A sufficient number of athletes to ensure that Athlete Members constitute at least 20% of the voting membership of the House of Delegates shall be elected by the Athletes Committee and shall hold office from the date of election through the conclusion of the annual meeting of the House of Delegates following such elected or until their successors are elected to the House of Delegates.

***2. Final Results of SCS BOD actions requested via email (since June 21, 2023:***

**Written Consent (WC) Request sent on August 16, 2023**

**WC12 – YES 15, NO 0, ABSTAIN 1** (Approve SCS to purchase Bronze Level Sponsorship Table for \$15,000 at 2023 Golden Goggle Awards in Los Angeles.)

**Email Vote (EV) Request sent on August 22, 2023**

**EVO1 – YES 14, NO 3, ABSTAIN 1** (Approve \$5 increase in swimmer surcharge for TSM Pacific Committee Meet Sep 23-24. Meet Host abstained from voting.)



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**September 27, 2023**

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### **BOARD REPORT**

#### **NAME OF BOARD POSITION OR COMMITTEE:**

OFFICIALS COMMITTEE

#### **SUBMITTED BY (NAME):**

Leanne Colvin and Omar de Armas

#### **ACTIONABLE ITEM(S):**

#### **COMMITTEE REPORT:**

- MEET REFEREES ARE REMINDED TO COMPLETE OTS ENTRIES FOR ANY MEETS THEY HAVE DONE SINCE SEPTEMBER 2022 WHEN THE OLD OTS SYSTEM WAS TAKEN DOWN. The OTS system has been improved and all meets that have been sanctioned are in the system.
- Coaches and Team Representatives are asked to present and discuss with the parents on the team that officials are needed. The SCS Officials Committee is available to explain needed training and opportunities to be a critical part of their swimmers progress.
- New DQ cards were distributed to the Geo Chairs so if an Official needs one please get a hold of them and if not, Leanne or Omar will find a way to get one out to you.
- USA Swimming is being very strict. You must sign up as an apprentice. You must then register within 60 days to maintain good status. You will not be able to go back if you don't do this (nothing can be done about adding previous sessions). The required number of sessions for certification must be in the system to count. If they don't complete it, after 60 days they lose their member in good standing.
- Richard Davis, who had been an official for over 38 years passed away on July 1st. There was a Memorial Service at the Golden West Pool (his home pool), August 10th at 2:30 pm.
- Officials that want to do National Meets should go to the USA Swimming website and sign up (some are already closed).



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### **BOARD COMMITTEE REPORT**

**NAME OF BOARD COMMITTEE:**

Times Recognition/Sanctions

**NAME OF COMMITTEE CHAIR:**

Judi Divan

**ACTIONABLE ITEM(S):**

None

**COMMITTEE REPORT:**

- Continuing to run merges on duplicates of registrations. Several revisions to Swim Guide including revised committee meet hosts and dates.

Sanctioning/Approval for meets.

2023-367 meets or OW events sanctioned/approved so far through 9/26/23. 58 meets of these were observed. Of that 58, 47 are CIF, 5 are NIAA, 2 are CCC-AA and 4 are USMS.

2024-8 meets sanctioned so far or in process.

Several requests to USA Swimming for international swimmer(s) at TST, GWSC, July Sectionals, E/C Championships for Mexican travel teams.

All 58 CIF/NIAA/CCC-AA meets imported to SWIMS 3.0; it is much more clumsy than previous SWIMS; matching is mostly manual; insufficient information is presented on the matching screen to actually make the match. Time spent in match is exponentially greater than previous.



I have no access as an admin or an LSC admin to OTS. OTS problems need to go to the officials chairs.

Time standards for 2023 WAG, 2024 Spring Champs, 2024 JAG, 2024 Summer Champs and 2024 Elite are completed and published to the SCS Swim Guide and website. WAG meet form and database under development.

Club permission to publish forms distributed. I have lost my laptop (motherboard failure), so will need to resolicit about 20 of those received. My apologies to the clubs having to send those in twice, but at least it's a small number.

Club support spreadsheet submitted to Steve/Stacy for National summer meets.

Issues with manually adding splits after the fact to sanctioned meets at altitude. The altitude is built into the Hy-tek output. National doesn't use it. Investigating whether or not I will have to manually hand adjust for altitude for after-the-fact split requests. This would really affect NIAA meets (Nevada HS observed), because ALL times added to those meets are "after-the-fact" and depending on the pool, may be at altitude.

## Treasurers' comments Sept 2023

The year end P&L

You will see a big change as splash fees for athletes are included in our income as well as travel expenses for the age group and Seniors. In the past our auditor made this change and filed the returns properly. For some reason it took me a couple/few years to figure this out. We made this change in the statements 3 months ago so they will look different. Splash fees are now under swim meet income, the expense you will see the accounts on the page.

You will see a loss of \$148,000. For the year the biggest reason is Seniors as we are spending more than we are taking in in splash fees.

We will be moving \$210,000 from our investment fund in early October (first time ever) this will balance the senior splash vs paid out in Nov of 2022, it will also put \$80,000. Into the seniors account for the Olympic year (\$20,000 a year so that we have an additional \$80,000 for Trials)

We have become a litigious LSC in the last 4-5 years and we are spending an average of \$35,000 a year on "paid" attorneys. We have rarely done this in the past but because we don't trust each other to do the right thing we now have a large expense annually. If you think this is a good use of our funds, ok. If not, maybe we should think about changing our mind set and using that money for the Athletes. Just a thought.

The proposed budget is just that, my thought is you look at make requests and we approve it at the next meeting after some input.

I hope you appreciate the work that Karen Shiperd has done with our investments. Our funds are in GREAT hands.

**Southern California Swimming, Inc.**  
**Balance Sheet**  
As of August 31, 2023

	<u>Total</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
100 Cash - SB Bank #2784	-57.01
101 Cash - B of A #1757 General Fund	424,138.86
105 Cash - SB Bank #2792 (meet) ACCOUNT CLOSED 9.29.2020	0.00
106 Checking - B of A #5028 Meet Fund ACCOUNT CLOSED	0.00
1072 Bill.com Money Out Clearing	10,669.12
110 Cash - SB Bank #2776 (travel) CLOSED 9.2020	0.00
111 Cash - B of A #1760 Senior/Club/Travel Fund	43,531.55
116 Cash - B of A #1809 Age Group Fund	170,063.50
120 Cash - Wells Fargo #1330	0.00
135 Cash - Chase #2217 Closed 4.14.2020	0.00
136 Cash - Bernstein	0.00
138 Merrill Cash	25,015.17
<b>Total Bank Accounts</b>	<b>\$ 673,361.19</b>
<b>Accounts Receivable</b>	
Accounts Receivable (A/R)	56,190.15
<b>Total Accounts Receivable</b>	<b>\$ 56,190.15</b>
<b>Other Current Assets</b>	
140 Prepaid Rent	3,600.00
1499 Undeposited Funds	20.60
150 Investments	
151 Sanford Bernstein at cost	0.00
152 Accum unrealized gain (loss)	0.00
160 Merrill Investments	4,297,065.74
162 Accum unrealized gain (loss)	-475,719.48
<b>Total 160 Merrill Investments</b>	<b>\$ 3,821,346.26</b>
<b>Total 150 Investments</b>	<b>\$ 3,821,346.26</b>
295 Security Deposits	2,300.00
<b>Total Other Current Assets</b>	<b>\$ 3,827,266.86</b>
<b>Total Current Assets</b>	<b>\$ 4,556,818.20</b>
<b>Fixed Assets</b>	
200 Fixed assets	0.00
210 Meet equipment	535.00
220 Office furn and equipment	4,349.97
230 Computer equipment	16,723.84
290 Accumulated depreciation	-19,267.00
<b>Total 200 Fixed assets</b>	<b>\$ 2,341.81</b>
<b>Total Fixed Assets</b>	<b>\$ 2,341.81</b>
<b>Other Assets</b>	
296 Right to Use Asset	45,900.00

Total Other Assets	\$	45,900.00
<b>TOTAL ASSETS</b>	<b>\$</b>	<b>4,605,060.01</b>
<b>LIABILITIES AND EQUITY</b>		
Liabilities		
Current Liabilities		
Accounts Payable		
2000 Accounts Payable		13,244.63
Total Accounts Payable	\$	13,244.63
Credit Cards		
2010 B of A Credit Card #3179		-5,298.95
2011 2011 B of A Credit Card # 1016		-4,887.75
4777 SCS Credit Card		0.00
Total Credit Cards	-\$	10,186.70
Other Current Liabilities		
301 Due to Coastal		0.00
302 Due to Pacific		0.00
303 Due to Eastern		0.00
304 Due to Orange		0.00
305 Due to Metro		0.00
306 Due to Desert		0.00
307 Due to Senior Fund		0.00
307.1 Seniors - Senior Nationals		0.00
307.2 Seniors - Junior Championships		0.00
307.3 Seniors - US Open		0.00
307.4 Seniors - Olympic Selection		0.00
307.5 Seniors OW Nationals		0.00
307.6 Seniors - International Championship Trials (ITT)		0.00
307.7 Seniors - EDI (Disability)		0.00
Total 307 Due to Senior Fund	\$	0.00
308 Due to Age Group		648.75
330 Payroll liabilities		1,740.43
331 FICA		0.00
332 MEDI		0.00
333 FWH		0.00
334 CAWH		0.00
335 SDI		0.00
336 Employer FICA		0.00
337 Employer Medicare		0.00
338 Employer Work Comp		0.00
339 Employer CA UI		0.00
340 Employer CA UI ETT		0.00
Total 330 Payroll liabilities	\$	1,740.43
350 Sales tax payable		145.45
355 Clearing Account		0.00
360 PPP Loan Payable		0.00
370 Lobbyist Funds		0.00
Total Other Current Liabilities	\$	2,534.63

<b>Total Current Liabilities</b>	<b>\$</b>	<b>5,592.56</b>
<b>Long-Term Liabilities</b>		
<b>365 Lease Liability</b>		45,900.00
<b>Total Long-Term Liabilities</b>	<b>\$</b>	<b>45,900.00</b>
<b>Total Liabilities</b>	<b>\$</b>	<b>51,492.56</b>
<b>Equity</b>		
<b>385 Opening Balance Equity</b>		4,943,321.12
<b>390 Unrestricted net assets</b>		-244,266.86
<b>Net Income</b>		-145,486.81
<b>Total Equity</b>	<b>\$</b>	<b>4,553,567.45</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$</b>	<b>4,605,060.01</b>

Wednesday, Sep 27, 2023 07:30:04 AM GMT-7 - Accrual Basis

**Southern California Swimming, Inc.**  
**Profit and Loss by Class**  
September 2022 - August 2023

	August	July	June	May	April	March	February	January	December	November	October	September	TOTAL
Income													
411-1 Athlete Registration -So Cal Split	2,831.00	3,644.00	6,032.00	7,360.00	5,040.00	5,462.00	9,106.00	36,555.55	40,326.00	20,586.00	25,014.00	66,442.00	228,398.55
411-2 Athlete Registration - USA Split												130.00	130.00
<b>Total 411 Athlete registration</b>	<b>\$ 2,831.00</b>	<b>\$ 3,644.00</b>	<b>\$ 6,032.00</b>	<b>\$ 7,360.00</b>	<b>\$ 5,040.00</b>	<b>\$ 5,462.00</b>	<b>\$ 9,106.00</b>	<b>\$ 36,555.55</b>	<b>\$ 40,326.00</b>	<b>\$ 20,586.00</b>	<b>\$ 25,014.00</b>	<b>\$ 66,572.00</b>	<b>228,528.55</b>
412 Affiliation change	2,252.00	1,380.00	790.00	420.00	650.00	30.00	480.00			250.00	400.00	410.00	7,062.00
413-1 Non-Athlete- So Cal Split	338.00	490.00	518.00	980.00	728.00	378.00	770.00	3,220.00	5,558.00	1,960.00	2,477.95	3,038.00	20,455.95
<b>Total 413 Non-athlete single</b>	<b>\$ 338.00</b>	<b>\$ 490.00</b>	<b>\$ 518.00</b>	<b>\$ 980.00</b>	<b>\$ 728.00</b>	<b>\$ 378.00</b>	<b>\$ 770.00</b>	<b>\$ 3,220.00</b>	<b>\$ 5,558.00</b>	<b>\$ 1,960.00</b>	<b>\$ 2,477.95</b>	<b>\$ 3,038.00</b>	<b>20,455.95</b>
414 Flex													0.00
414-1 Flex- So Cal Split	2,274.00	1,698.00	3,624.00	2,274.00	1,724.00	2,760.00	2,180.00	3,970.00	2,290.00	2,550.00	4,474.00	8,730.00	38,548.00
<b>Total 414 Flex</b>	<b>\$ 2,274.00</b>	<b>\$ 1,698.00</b>	<b>\$ 3,624.00</b>	<b>\$ 2,274.00</b>	<b>\$ 1,724.00</b>	<b>\$ 2,760.00</b>	<b>\$ 2,180.00</b>	<b>\$ 3,970.00</b>	<b>\$ 2,290.00</b>	<b>\$ 2,550.00</b>	<b>\$ 4,474.00</b>	<b>\$ 8,730.00</b>	<b>38,548.00</b>
415 Outreach													0.00
415-1 Outreach - So Cal Split	224.00	584.00	2,248.00	1,624.00	1,096.00	148.00	80.00	132.00	234.00	74.00	224.00	134.00	6,802.00
<b>Total 415 Outreach</b>	<b>\$ 224.00</b>	<b>\$ 584.00</b>	<b>\$ 2,248.00</b>	<b>\$ 1,624.00</b>	<b>\$ 1,096.00</b>	<b>\$ 148.00</b>	<b>\$ 80.00</b>	<b>\$ 132.00</b>	<b>\$ 234.00</b>	<b>\$ 74.00</b>	<b>\$ 224.00</b>	<b>\$ 134.00</b>	<b>6,802.00</b>
416 Seasonal													0.00
416-1 Seasonal - So Cal Split	56.00					76.00							132.00
<b>Total 416 Seasonal</b>	<b>\$ 56.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 76.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 132.00</b>
418 Club membership													0.00
418-1 Club - So Cal Split	80.00						4,080.00	80.00	3,520.00	160.00	1,280.00	1,280.00	10,480.00
<b>Total 418 Club membership</b>	<b>\$ 80.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 4,080.00</b>	<b>\$ 80.00</b>	<b>\$ 3,520.00</b>	<b>\$ 160.00</b>	<b>\$ 1,280.00</b>	<b>\$ 1,280.00</b>	<b>10,480.00</b>
<b>Total 410 Membership income</b>	<b>\$ 8,055.00</b>	<b>\$ 7,796.00</b>	<b>\$ 13,212.00</b>	<b>\$ 12,658.00</b>	<b>\$ 9,238.00</b>	<b>\$ 8,854.00</b>	<b>\$ 16,696.00</b>	<b>\$ 43,957.55</b>	<b>\$ 51,928.00</b>	<b>\$ 25,580.00</b>	<b>\$ 33,869.95</b>	<b>\$ 80,164.00</b>	<b>312,008.50</b>
421 Meet income	19,545.23	76,486.00	56,178.35	91,235.55	31,245.78	69,201.55	42,752.30	56,450.51	67,042.52	34,509.75	20,836.00	322.85	565,806.39
422 Sanction fees	1,875.00	1,240.00	860.00	1,945.00	1,055.00	1,775.00	310.00	230.00	185.00	175.00	2,460.05	100.00	12,210.05
429 Other Meet Income						500.00				250.00			750.00
480 Fines													0.00
481 Missed event	150.00	100.00				350.00							600.00
482 On deck reg	70.00												70.00
<b>Total 480 Fines</b>	<b>\$ 220.00</b>	<b>\$ 100.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 350.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>670.00</b>
<b>Total 400 Income</b>	<b>\$ 29,695.23</b>	<b>\$ 85,622.00</b>	<b>\$ 70,250.35</b>	<b>\$ 105,838.55</b>	<b>\$ 41,538.78</b>	<b>\$ 80,680.55</b>	<b>\$ 59,758.30</b>	<b>\$ 100,638.06</b>	<b>\$ 119,155.52</b>	<b>\$ 60,514.75</b>	<b>\$ 57,166.00</b>	<b>\$ 80,586.85</b>	<b>891,444.94</b>
515 Outreach												115.97	115.97
519 Other												1,000.00	1,000.00
<b>Total 510 Membership - USS</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,115.97</b>	<b>1,115.97</b>
534 Dual other												-140.00	-140.00
522 Computer										1,209.49			1,209.49
523 Officials				350.00				1,150.00					1,500.00
528 Meet settlement												-4,857.15	-4,857.15
529 Other												-1,000.00	-1,000.00
<b>Total 556 Zone Meet Copayment</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 350.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,150.00</b>	<b>\$ 0.00</b>	<b>\$ 1,209.49</b>	<b>\$ 0.00</b>	<b>\$ 5,857.15</b>	<b>-3,147.66</b>
<b>Total 530 Other meet expenses</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 350.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,150.00</b>	<b>\$ 0.00</b>	<b>\$ 1,209.49</b>	<b>\$ 0.00</b>	<b>\$ 5,997.15</b>	<b>-3,287.66</b>
550 Clinics and Workshops		28.26			683.71								711.97
552 Officials' clinic					247.96								247.96
554 National convention				1,007.00									1,007.00
557 Disability Clinic - DEI				1,240.20		4,138.38				3,299.06	1,989.19		10,666.83
558 Coaches Clinic											200.00	11,509.00	11,709.00
559 Other					1,935.24								1,935.24
559.1 LSC Meetings/Workshops						193.90							193.90
<b>Total 550 Clinics and Workshops</b>	<b>\$ 0.00</b>	<b>\$ 28.26</b>	<b>\$ 0.00</b>	<b>\$ 2,247.20</b>	<b>\$ 2,866.91</b>	<b>\$ 4,332.28</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 3,299.06</b>	<b>\$ 2,189.19</b>	<b>\$ 11,509.00</b>	<b>26,471.90</b>
560 Athlete travel expenses													#REF!
561 Senior nationals	75,296.00		34,410.00				8,600.00				54,433.32		172,739.32
562 Junior championships							109,480.00				93,846.66	1,000.00	204,326.66

563 US Open								13,800.00						13,800.00
Total 560 Athlete travel expenses	\$ 75,296.00	\$ 0.00	\$ 34,410.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 131,880.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 148,279.98	\$ 1,000.00	390,865.98
590 Other														0.00
591 Bad debt										1,269.80				1,269.80
Total 590 Other	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,269.80	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	1,269.80
Total 500 Direct expenses	\$ 75,296.00	\$ 28.26	\$ 34,410.00	\$ 2,597.20	\$ 2,866.91	\$ 4,332.28	\$ 131,880.00	\$ 2,419.80	\$ 0.00	\$ 4,508.55	\$ 150,469.17	\$ 7,627.82		416,435.99
Total Cost of Goods Sold	\$ 75,296.00	\$ 28.26	\$ 34,410.00	\$ 2,597.20	\$ 2,866.91	\$ 4,332.28	\$ 131,880.00	\$ 2,419.80	\$ 0.00	\$ 4,508.55	\$ 150,469.17	\$ 7,627.82		416,435.99
Gross Profit	-\$ 45,600.77	\$ 85,593.74	\$ 35,840.35	\$ 103,241.35	\$ 38,671.87	\$ 76,348.27	-\$ 72,121.70	\$ 98,218.26	\$ 119,155.52	\$ 56,006.20	-\$ 93,303.17	\$ 72,959.03		475,008.95
601 Legal and accounting		1,740.00	10,861.33	19,375.00	5,395.00	-5,795.93	16,931.04		2,615.00	1,530.00				52,651.44
602 Insurance	55.00	55.00			41.65	46.65		46.65	93.30	46.65	46.65	46.65	46.65	566.50
604 Outside services	2,250.00	4,700.00	4,700.00	2,450.00	2,350.00	2,350.00	2,350.00	2,350.00	2,350.00	2,140.00	2,050.00			30,040.00
605 Telephone									180.00	20.00	20.00	20.00	20.00	240.00
606 Office supplies	763.11	153.13	351.92	176.80	205.15	7,189.30	733.71	73.97	409.83	88.96	272.20	6,068.34		16,486.42
607 Postage	57.01				65.20				-332.94					-210.73
608 Equipment Maintenance/Rental	223.39	106.21	106.21	106.21	106.21	106.21	106.21	106.21	106.21	106.22	106.22	106.22	106.22	1,391.73
610 Salaries - Other	28,281.42	28,486.26	26,518.16	26,464.16	27,428.16	25,349.16	26,916.17	27,389.11	29,400.83	24,664.83	25,571.83	23,951.83		320,421.92
610-1 Benefits-Medical/Eye	1,525.40	1,525.40	1,525.40	1,525.40	1,525.40	1,525.40	1,525.40	1,525.40	1,486.52	1,486.52	1,486.52	1,486.52	1,486.52	18,149.28
Total 610 Salaries - Other	\$ 29,806.82	\$ 30,011.66	\$ 28,043.56	\$ 27,989.56	\$ 28,953.56	\$ 26,874.56	\$ 28,441.57	\$ 28,914.51	\$ 30,887.35	\$ 26,151.35	\$ 27,058.35	\$ 25,438.35		338,571.20
611 Payroll taxes	2,156.19	2,157.26	2,028.64	2,024.51	2,175.22	2,073.85	2,438.08	3,350.56	2,249.17	1,886.86	1,956.24	3,725.74		28,222.32
612 Rent	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00		1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	19,800.00
613 Web Site		450.00		450.00				450.00				450.00		1,800.00
614 Bank service charges	34.39	15.00	414.73	97.02	21.07	64.83	15.00		15.00	76.94	136.84	375.23		1,266.05
616 Utilities	191.14	191.14	191.09		191.09	191.24	191.24	191.24	189.94	381.67		188.63		2,098.42
617 Merchant Fees	167.70	-2,039.22	-763.64	-1,027.16	368.57	362.40	578.43	1,742.19	2,007.22	1,032.75	1,569.49	3,162.42		7,161.15
621 Executive director	2,043.95			2,038.19	806.25				87.48	87.48	87.48	1,974.09		7,124.92
621-1 Airfare									1,090.53					1,090.53
Total 621 Executive director	\$ 2,043.95	\$ 0.00	\$ 0.00	\$ 2,038.19	\$ 806.25	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,178.01	\$ 87.48	\$ 87.48	\$ 1,974.09		8,215.45
625 Age group chairman									1,538.12					1,538.12
626 Officials' chairman		876.05					147.50	2,300.00		-2,300.00		393.03		1,416.58
Total 620 Officer and director expenses	\$ 2,043.95	\$ 876.05	\$ 0.00	\$ 2,038.19	\$ 806.25	\$ 0.00	\$ 147.50	\$ 2,300.00	\$ 2,716.13	-\$ 2,212.52	\$ 87.48	\$ 2,367.12		11,170.15
645 Age group chairman		6,600.00	8,391.70			1,930.50		43,155.45		1,557.67				61,635.32
646 Athletes														0.00
Total 640 National convention expenses	\$ 0.00	\$ 6,600.00	\$ 8,391.70	\$ 0.00	\$ 0.00	\$ 1,930.50	\$ 0.00	\$ 43,155.45	\$ 0.00	\$ 1,557.67	\$ 0.00	\$ 0.00	\$ 0.00	61,635.32
Total 600 General and administrative	\$ 39,548.70	\$ 46,816.23	\$ 56,125.54	\$ 55,480.13	\$ 42,478.97	\$ 37,193.61	\$ 52,021.08	\$ 84,480.78	\$ 45,286.21	\$ 34,606.55	\$ 35,103.47	\$ 43,748.70		572,889.97
614.5 QuickBooks and Bill.com Payments Fees	606.53	924.34	1,246.99	1,413.31	549.22	643.94	505.06	654.69	456.42	405.15	573.97	263.65		8,243.27
620-1 Executive Search Expenses	13,114.45	52.00	45.00	45.00	733.10						2,728.09			16,717.64
Total 636 Medals and Trophies	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	0.00
66000 Payroll Expenses				90.29	86.28	71.28	123.10	386.85	96.28	123.04				977.12
706 Coastal Expense	2,501.57		267.44	80.00	240.00		376.70	4,636.67	3,661.27			200.00		11,963.65
707 Pacific Expense							500.00	1,300.00				300.00		2,100.00
708 Eastern Expense	0.00	25.00		440.88		347.00	1,010.46	499.00			500.00	518.00		3,340.34
709 Orange Expense							3,594.00	5,400.00				0.00		8,994.00
710 Metro Expense				700.00		400.00	1,200.00					600.00		2,900.00
Uncategorized Expense		18.00		115.63										133.63
Total Expenses	\$ 55,771.25	\$ 47,835.57	\$ 57,684.97	\$ 58,365.24	\$ 44,087.57	\$ 38,655.83	\$ 59,330.40	\$ 97,357.99	\$ 49,500.18	\$ 35,134.74	\$ 38,905.53	\$ 45,630.35		628,259.62
Net Operating Income	-\$ 101,372.02	\$ 37,758.17	-\$ 21,844.62	\$ 44,876.11	-\$ 5,415.70	\$ 37,692.44	-\$ 131,452.10	\$ 860.27	\$ 69,655.34	\$ 20,871.46	-\$ 132,208.70	\$ 27,328.68		-153,250.67
Late Fee Income		900.62	1,104.86	311.82	9.50	635.93	1,115.20	252.69	771.83		66.00			5,168.45
Total Other Income	\$ 0.00	\$ 900.62	\$ 1,104.86	\$ 311.82	\$ 9.50	\$ 635.93	\$ 1,115.20	\$ 252.69	\$ 771.83	\$ 0.00	\$ 66.00	\$ 0.00		5,168.45
Net Income	-\$ 101,372.02	\$ 38,658.79	-\$ 20,739.76	\$ 45,187.93	-\$ 5,406.20	\$ 38,328.37	-\$ 130,336.90	\$ 1,112.96	\$ 70,427.17	\$ 20,871.46	-\$ 132,142.70	\$ 27,328.68		-148,082.22

	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024	May 2024	Jun 2024	Jul 2024	Aug 2024	Total
Income													
400 Income													0.00
410 Membership income													0.00
411 Athlete registration													0.00
411-1 Athlete Registration -So Cal Split	19,166.67	19,166.67	19,166.67	19,166.67	19,166.67	19,166.67	19,166.67	19,166.67	19,166.67	19,166.67	19,166.67	19,166.63	230,000.00
Total 411 Athlete registration	\$ 19,166.67	\$ 19,166.67	\$ 19,166.67	\$ 19,166.67	\$ 19,166.67	\$ 19,166.67	\$ 19,166.67	\$ 19,166.67	\$ 19,166.67	\$ 19,166.67	\$ 19,166.67	\$ 19,166.63	\$ 230,000.00
412 Affiliation change	617.92	617.92	617.92	617.92	617.92	617.92	617.92	617.92	617.92	617.92	617.92	617.88	7,415.00
413 Non-athlete single													0.00
413-1 Non-Athlete- So Cal Split	1,791.67	1,791.67	1,791.67	1,791.67	1,791.67	1,791.67	1,791.67	1,791.67	1,791.67	1,791.67	1,791.67	1,791.63	21,500.00
Total 413 Non-athlete single	\$ 1,791.67	\$ 1,791.67	\$ 1,791.67	\$ 1,791.67	\$ 1,791.67	\$ 1,791.67	\$ 1,791.67	\$ 1,791.67	\$ 1,791.67	\$ 1,791.67	\$ 1,791.67	\$ 1,791.63	\$ 21,500.00
414 Flex													0.00
414-1 Flex- So Cal Split	3,490.17	3,490.17	3,490.17	3,490.17	3,490.17	3,490.17	3,490.17	3,490.17	3,490.17	3,490.17	3,490.17	3,490.13	41,882.00
Total 414 Flex	\$ 3,490.17	\$ 3,490.17	\$ 3,490.17	\$ 3,490.17	\$ 3,490.17	\$ 3,490.17	\$ 3,490.17	\$ 3,490.17	\$ 3,490.17	\$ 3,490.17	\$ 3,490.17	\$ 3,490.13	\$ 41,882.00
415 Outreach													0.00
415-1 Outreach - So Cal Split	595.17	595.17	595.17	595.17	595.17	595.17	595.17	595.17	595.17	595.17	595.17	595.13	7,142.00
Total 415 Outreach	\$ 595.17	\$ 595.17	\$ 595.17	\$ 595.17	\$ 595.17	\$ 595.17	\$ 595.17	\$ 595.17	\$ 595.17	\$ 595.17	\$ 595.17	\$ 595.13	\$ 7,142.00
416 Seasonal													0.00
416-1 Seasonal - So Cal Split	12.50	12.50	12.50	12.50	12.50	12.50	12.50	12.50	12.50	12.50	12.50	12.50	150.00
Total 416 Seasonal	\$ 12.50	\$ 12.50	\$ 12.50	\$ 12.50	\$ 12.50	\$ 12.50	\$ 12.50	\$ 12.50	\$ 12.50	\$ 12.50	\$ 12.50	\$ 12.50	\$ 150.00
418 Club membership													0.00
418-1 Club - So Cal Split	917.00	917.00	917.00	917.00	917.00	917.00	917.00	917.00	917.00	917.00	917.00	917.00	11,004.00
Total 418 Club membership	\$ 917.00	\$ 917.00	\$ 917.00	\$ 917.00	\$ 917.00	\$ 917.00	\$ 917.00	\$ 917.00	\$ 917.00	\$ 917.00	\$ 917.00	\$ 917.00	\$ 11,004.00
Total 410 Membership income	\$ 26,591.10	\$ 26,591.10	\$ 26,591.10	\$ 26,591.10	\$ 26,591.10	\$ 26,591.10	\$ 26,591.10	\$ 26,591.10	\$ 26,591.10	\$ 26,591.10	\$ 26,591.10	\$ 26,590.90	\$ 319,093.00
420 Meet Income-1	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.33	45,833.37	550,000.00
422 Sanction fees	1,098.92	1,098.92	1,098.92	1,098.92	1,098.92	1,098.92	1,098.92	1,098.92	1,098.92	1,098.92	1,098.92	1,098.88	13,187.00
429 Other Meet Income	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
440 Publication income													0.00
441 Swim guide sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
442 Swim guide advertising	166.67</												



[illegible]

621-1 Airfare	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
Total 621 Executive director	\$ 516.67	\$ 516.67	\$ 516.67	\$ 516.67	\$ 516.67	\$ 516.67	\$ 516.67	\$ 516.67	\$ 516.67	\$ 516.67	\$ 516.67	\$ 516.63	\$ 6,200.00
624 Senior chairman	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.37	2,500.00
625 Age group chairman	7,083.33	7,083.33	7,083.33	7,083.33	7,083.33	7,083.33	7,083.33	7,083.33	7,083.33	7,083.33	7,083.33	7,083.37	85,000.00
626 Officials' chairman	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.37	2,500.00
627 Diversity	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.37	2,500.00
630 Safe Sport	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.37	2,500.00
633 Disability	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.37	2,500.00
639 Athlete	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.37	2,500.00
Total 620 Officer and director expenses	\$ 8,849.98	\$ 8,849.98	\$ 8,849.98	\$ 8,849.98	\$ 8,849.98	\$ 8,849.98	\$ 8,849.98	\$ 8,849.98	\$ 8,849.98	\$ 8,849.98	\$ 8,849.98	\$ 8,850.22	\$ 106,200.00
635 Operational Risk	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
Total 600 General and administrative	\$ 49,808.32	\$ 49,808.32	\$ 49,808.32	\$ 49,808.32	\$ 49,808.32	\$ 49,808.32	\$ 49,808.32	\$ 49,808.32	\$ 49,808.32	\$ 49,808.32	\$ 49,808.32	\$ 49,808.48	\$ 597,700.00
706 Coastal Expense	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.37	10,000.00
707 Pacific Expense	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.67	166.63	2,000.00
708 Eastern Expense	291.67	291.67	291.67	291.67	291.67	291.67	291.67	291.67	291.67	291.67	291.67	291.63	3,500.00
709 Orange Expense	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	9,000.00
710 Metro Expense	191.67	191.67	191.67	191.67	191.67	191.67	191.67	191.67	191.67	191.67	191.67	191.63	2,300.00
712 Desert Expense	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.63	5,000.00
Total Expenses	\$ 52,458.33	\$ 52,458.33	\$ 52,458.33	\$ 52,458.33	\$ 52,458.33	\$ 52,458.33	\$ 52,458.33	\$ 52,458.33	\$ 52,458.33	\$ 52,458.33	\$ 52,458.33	\$ 52,458.37	\$ 629,500.00
Net Operating Income	-\$ 355.79	-\$ 355.79	-\$ 355.79	-\$ 355.79	-\$ 355.79	-\$ 355.79	-\$ 355.79	-\$ 355.79	-\$ 355.79	-\$ 355.79	-\$ 355.79	-\$ 355.79	-\$ 4,270.00
Other Income													
Late Fee Income	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.33	333.37	4,000.00
Total Other Income	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.37	\$ 4,000.00
Net Other Income	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.33	\$ 333.37	\$ 4,000.00
Net Income	-\$ 22.46	-\$ 22.46	-\$ 22.46	-\$ 22.46	-\$ 22.46	-\$ 22.46	-\$ 22.46	-\$ 22.46	-\$ 22.46	-\$ 22.46	-\$ 22.46	-\$ 22.46	-\$ 270.00

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